



July 2018 Newsletter

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Annual Golf Outings Upcoming - Red Lake Falls Next Week!

The MGFA will again be hosting two summer golf outings – one north and one south. The Red River Valley Golf Classic will be returning to the Oak Knolls Golf Course in Red Lake Falls on **Wednesday, July 18**, featuring a 9-hole affair starting at 11:00 a.m. and concluding at approximately 1:30 p.m. with a steak luncheon sponsored by the Minnesota Wheat and Barley Growers Association. The southern Minnesota outing this year will be held at the Dacotah Ridge Championship Golf Course at Jackpot Junction, Morton, an 18 hole event scheduled for **Wednesday, August 15**. The course was built on 240 acres of rolling countryside, with a blend of rugged prairie land, lakeshore, tree-lined ridges and pristine turf conditions, Dacotah Ridge Golf Club offers a beautiful and memorable golf experience that cannot be duplicated anywhere else in Minnesota. For more details on both events and to register, see enclosure or visit our website: www.mgfa.org > News & Events > Calendar of Events.

“On The Lookout For Friends” - Check Us Out On Facebook

We've been on Facebook for a while now but still running short of friends! We'd like to encourage members to "friend us" the next time you have a chance. Stay current with industry and association activities and developments by going on our Facebook page. Let's keep in touch! Search for us: Minnesota Grain and Feed Association

MGFA Rail Loading Safety Seminar

The Minnesota Grain and Feed Association will again be sponsoring a **Rail Loading Safety Seminar** on **Wednesday, September 12 at the Willmar Conference Center**. The seminar instructors will include Dave Nelson, MGFA Safety Program Director and Steven Fry, a trainer/instructor with Northern Plains Rail Services (NPRS). The NPRS is a customer-focused regional railroad that began in 1997, which not only operates a 350 mile network in North Dakota and western Minnesota but also provides a "one-stop shop" for third party rail services, including track construction, rail car repair, locomotive servicing and supply, industrial switching, technical training and consulting.

The seminar will cover how to assess and mitigate potential hazards, explain why railcar inspections are so important, go into detail on railcar air brakes, explain basic rules pertaining to handbrakes, cover the safe operation of a locomotive or rail car mover, safe switching operations and much more. This seminar also offers your employees an opportunity to network with colleagues who are similarly involved with various tasks associated with loading rail cars. See the agenda on our website: www.mgfa.org > News & Events > Calendar of Events.

The registration fee is \$125/person for MGFA members or \$140/person for non-members, which includes class materials, lunch, breaks and instructor time. The seminar will run from 9:00 a.m. to approximately 4:00 p.m. **For lodging**, you can contact the Best Western Plus, located adjacent to the Willmar Conference Center, at (320)235-6060. We have a block of rooms reserved under "Minnesota Grain and Feed Association." **The room cut-off date is August 30.** Confirmations with directions will be sent prior to the event. Cancellations will be accepted through September 7. After that date, a full refund cannot be guaranteed. To register, visit our website: www.mgfa.org > News & Events > Calendar of Events.

We want to encourage you to take advantage of this opportunity, to expose your employees to the various hazards associated with loading railcars and reinforce smart ways to mitigate these hazards. By doing so, you are protecting your most important asset - your employees!

Truck Dumps - 10 Safe Practices

Consider these safe work practices when dumping trucks:

1. Wear the appropriate personal protective equipment (PPE) based on the hazards. This may include wearing safety glasses, a particulate-filtering face-piece respirator (dust mask), work gloves, hearing protection, and high-visibility or reflective clothing.
2. Enforce the company's "No Smoking" policy near grain receiving areas. Lit cigarettes may ignite combustible dust.
3. Be Cautious when crossing in front of or between trucks. Keep adequate clearance and communicate with the driver (verbal or visual). Follow your company's clearance distance requirements.
4. Ensure that the driver sets the truck's brakes once the trailer is positioned properly over the receiving pit. This will help prevent inadvertent movement during unloading.



5. Follow your company's policy regarding drivers. The policy may require them to exit the truck and stand in a designated area or stay in their truck during the unloading process.
6. Inspect the hopper gate prior to use. Look for sharp edges or burrs that may cause cuts or lacerations.
7. Maintain proper body mechanics when opening the hopper gate. Grasp the handle firmly and operate it slowly. Keep the feet shoulder width apart, back straight, and bend at the knees. Proper body mechanics may prevent back and shoulder injuries.
8. When directing the movement of the truck, stay in a designated area that is out of the path of the moving truck. Stand in an area visible to the driver.
9. Avoid walking on surfaces covered with grain. These areas will be slippery and may cause slips and falls.
10. Remember; if you cannot see the driver in the mirror, he or she cannot see you. Maintain communication with the driver at all times.

Source: Joe Mlynek is president of Progressive Safety Services LLC, Gates Mills, OH: joe.mlynek@progressivesafety.us. Feel free to contact our MGFA Safety Program Director Dave Nelson if you have questions about any regulatory issue you may encounter (dnelson@ndgda.com or 218-784-8140).

MGFA Fall Grain Grading School Set For September 6 in Willmar

The last Grain Grading School of the year will take place on **Thursday, September 6**, at the Willmar Conference Center. The school will again involve USDA licensed grain inspectors as instructors. This final school of the year will cover all three major grains handled at the elevator - wheat, soybeans and corn. The school will begin at 9:00 a.m. and the cost is \$90 for members and \$100 for non-members. Space is limited so register today! For further details and to register, visit our website: www.mgfa.org > News & Events > Calendar of Events.

Welcome to Our Newest Member - Ralco Nutrition, Inc., Marshall

We would like to extend a warm welcome to our friends at Ralco Nutrition, whose employees have participated in several association events in the past but just recently decided to become a member of the association. We certainly appreciate the decision and the added support of our association mission. Ralco is a 40+ year old, third-generation family business with distribution in over 20 countries around the world. Since its founding, Ralco has provided producers with innovative solutions built on exclusive technologies that enhance profitability. Ralco provides advanced technologies for agriculture through animal nutrition, animal health, and enhanced plant performance.

FSMA PCQI Training to be Held in Brainerd on July 24-26

The Minnesota Department of Agriculture and Food Safety & Defense Task Force are sponsoring a Food Safety Preventive Controls Alliance (FSPCA) Preventive Controls Qualified Individual (PCQI) Training on July 24-26, 2018 in Brainerd. This course will be led by instructors trained by the FSPCA, who have been taught how to present the FDA-recognized standardized curriculum. Space is limited to 45 seats and will be filled on a first come-first serve basis. **They will be initially accepting only one registration per facility**, with additional registrations being placed on a waiting list. They will fill class vacancies and cancellations from this waitlist on a first requested basis.

For questions or additional information regarding course registration, please contact Natasha Hedin at (612) 247-5888 or natasha.hedin@state.mn.us

For additional information regarding the course contents, please contact Doug Lueders at (651) 248-4450 or by email doug.lueders@state.mn.us

MGFA Summer Board Meeting

The MGFA Summer Board of Directors meeting is scheduled for July 29/30. Board president Dave Estrem is asking members to share any thoughts you may have about the direction of the association, suggestions about programs, events and services, or any issues of concern that the association should be addressing. Please direct your comments to the MGFA office at info@mgfa.org or 651-454-8212. Thanks!

Dayton Declares Peacetime State of Emergency Following Severe Flooding

Last week, Gov. Mark Dayton declared a State of Peacetime Emergency in numerous communities impacted by torrential rains, flash flooding, high winds, and tornados. These severe summer storms have caused significant flooding and damage to public infrastructure and property in 36 Minnesota counties and one Tribal Nation. Included in the Governor's Executive Order are: Aitkin, Becker, Beltrami, Blue Earth, Brown, Carlton, Cass, Clearwater, Cottonwood, Faribault, Fillmore, Freeborn, Jackson, Kittson, Lake, Lyon, Mahnommen, Martin, Mille Lacs, Mower, Murray, Nicollet, Nobles, Pine, Pipestone, Polk, Red Lake, Redwood, Renville, Rock, Sibley, Stearns, Stevens, St. Louis, Waseca, and Watonwan counties, and the Red Lake Nation.

There are state and federal resources available to assist in recovery efforts:

- Inquiries on crop damage assessment can be handled by your local Farm Service Agent
- Disaster Assistance Programs are also offered by the USDA Farm Service Agency
- Rural Finance Authority Disaster Recovery Loan Program helps cover expenses not covered by insurance

NOTE: In addition, the Minnesota Department of Agriculture (MDA) has information on flood prevention information on their website for agriculture and food businesses, farmers and ranchers, and households. The Department of Public Safety's State Emergency Operations Center website also provides updates, situation reports and links featuring resources on various state websites.

BASF Lifts Force Majeure on Vitamins A & E

Vitamins A and E are available again through the company's animal nutrition line

BASF said it has lifted the force majeure of vitamin A and E products in its animal nutrition line, after a fire damaged its citral plant in Ludwigshafen, Germany, in October 2017.

In February, the company said its vitamin A and E plants would only be able to restart once supply of citral was re-established and the corresponding intermediates for vitamins A and E became available. In April, the company said it had completed the extensive repair work at the plant.

As of July 2, the company said products including Lutavit A 1000 and 500, Vitamin A Palmitate 1.6 Mio I.U./g, Lutavit E 50 and 50 S, along with Vitamin E Acetate 94 percent were in production. Product is expected to be ready for shipment six to 12 weeks after the citral plant resumed operation.

The company's press release says: "The lifting of force majeure for additional vitamin derivatives and for several affected carotenoids within the animal nutrition business will follow subsequently."

BASF has noted that it is important for customers to understand that the start of supply as well as the force majeure may not necessarily happen at the same point in time in different regions; it varies based on lead times, which are different in each region. It could potentially take weeks or months for product to be available.

FMCSA Electronic Logging Device (ELD) Support Information

The Federal Motor Carrier Safety Administration (FMCSA) has updated their website to provide a centralized location for its ELD Support email inboxes. The update includes the centralization of the following email inboxes:

- **General Information:** For general information regarding electronic logging devices (ELD) or automatic on-board recording devices (AOBRD), please review our frequently asked questions (FAQs). If your question is not addressed in the FAQs, submit your question to FMCSA at ELD@dot.gov.
- **Agricultural Operations:** For additional information on agricultural operations, including new agricultural commodity compliance diagrams, please visit our www.fmcsa.dot.gov or email us at agricultural@dot.gov.

ELD Malfunctions Extension Requests:

If you would like to file an ELD malfunction extension request per 49 CFR part 395.34 by email, please submit your extension request to ELD-Extension@dot.gov. Include the legal name, principal place of business address and USDOT number of the motor carrier. To request an extension from the FMCSA Division Administrator in the Field Office in your state, you may contact the office directly. FMCSA Division Administrator contact information can be found here: <https://www.fmcsa.dot.gov/mission/field-offices>.

Electronic Logging Device HOS Violation Information Graphic

FMCSA has posted an informational graphic that tracks daily and weekly HOS violation information. <https://www.fmcsa.dot.gov/regulations/enforcement/electronic-logging-device-information-graphic>

Electronic Logging Device (ELD) Frequently Asked Questions: The ELD Frequently Asked Questions have been updated with questions that address Non-compliant drivers and the Commercial Vehicle Safety Alliance's Out of Service Criteria, Malfunctioning Automatic Onboard Recording Devices (AOBRD), and Malfunctioning AOBRD extension requests.

If you have additional questions, please visit: <https://www.fmcsa.dot.gov/hours-service/elds/electronic-logging-devices>.

“Grain Convention” 2019

The 112th Annual Convention and Industry Trade Show of the Minnesota Grain and Feed Association, is scheduled for **March 4-6, 2019** and will be held at the Double Tree by Hilton, Bloomington. Please mark your calendar and make plans to attend this unique gathering of grain and feed industry friends and colleagues. The networking alone is worth the price of admission. This is the place where you can learn from other industry professionals, open up new business opportunities, learn about what is new to the industry and benchmark your company against your competition.

Wanted-Grain Elevator Safety Specialist

The North Dakota Grain Dealers Association is hiring the position of Safety Specialist. The position will work with Safety & Health Program clients and involves travel to grain elevators in North Dakota and surrounding states, to conduct facility inspections and provide employee training. The position requires some grain elevator experience. Interested parties should send completed application, resume and cover letter to:

NDGDA

Attn: Safety Specialist
1325 23rd St S Ste A
Fargo, ND 58103

OR

Electronically to cwelle@ndgda.org

Deadline to apply is July 15th.

INTL FCStone Offering Grain Merchandising Risk Academy

INTL FCStone Financial Inc., FCM Division, is hosting a three-day introductory “pure education” program for those new to the grain merchandising role. The Grain Merchandising Risk Academy will provide an introduction to the world of risk management and help attendees build a solid merchandising foundation.

Global grain markets are increasingly volatile and complex, which can lead to growing challenges for grain and feed merchandisers and originators. For those of you new to this role, either recent graduates or those transitioning into a merchandising role, it can be confusing without a proper introduction to the world of price risk management. To help you establish a solid merchandising foundation, INTL FCStone has developed a three-day pure education program. The Grain Merchandising Risk Academy will cover the Cash, Futures, Options and OTC markets to improve your command of key industry concepts, from a theoretical and practical perspective.

Covered Topics:

- Importance of Price Risk Management to your firm and your customers
- Working knowledge of Basis, Spreads & Margin
- Originating Cash Market Contracts
- Enhanced Grain Origination Techniques
- Futures, Options, Cash & OTC Markets
- Record Keeping

In addition to the pure and interactive education format, your experience will be enhanced via significant networking opportunities.

Who Should Attend?

Anyone who recently entered the grain merchandising field, those who have recently transitioned to a merchandising role, or back office and senior management who need a better understanding of their elevator’s risk management practices. Additionally, any senior level university students who plan to enter the grain and feed industry will benefit from this program.

They are offering a special \$100 discount off the registration fee to MGFA members. The **Member’s \$100 Off Discount Code** is: **G&F**. Here is the link to the registration site: http://intlfcstone.cvent.com/d/rgg7sx?RefID=association&utm_source=EmailedLinks&utm_medium=email&utm_campaign=GrainMerchRiskAcadChicago

About the Host:

INTL FCStone Financial Inc.’s FCM Division, which is a member of the MGFA, provides full-service, 24-hour futures and options brokerage, advisory, clearing and execution services on all major commodity exchanges worldwide. They add value for clients across a variety of financial markets by helping them to systematically identify and quantify exposures to commodity price risks.

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